

Q4 and Fiscal 2026 Earnings Summary



Q4: \$645.1M
FY 2026: \$2.7B

Net Revenues



Q4: 12.5%
FY 2026: 13.0%

Gross Profit Margin



Q4: \$135.2M
FY 2026: \$144.6M

Free Cash Flow¹



Q4: \$0.49
FY 2026: \$1.79

Adjusted EPS¹

Fiscal 2026 highlighted the resilience of our portfolio and the disciplined execution of our teams in a persistently challenging environment. By maintaining focus on product innovation, operational improvement, deliberate inventory management, and cost control, we continued to strengthen our brands, track growing market share in key segments, and position the portfolio for long-term growth.

~ Michael J. Happe, President and CEO

Q4 and Fiscal 2026 Net Revenues by Segment

Towables

Q4: \$220.3M
FY 2026: \$1.1B

Motorhome

Q4: \$323.6M
FY 2026: \$1.3B

Marine

Q4: \$92.3M
FY 2026: \$356.4M

At Winnebago Industries, our passion for the outdoors drives us forward. We are a trusted leader in outdoor recreation, enabling exceptional outdoor experiences with some of the world's most iconic RV and marine brands. Together, we are focused on delivering growth, operating with excellence, advancing sustainable innovation and elevating every moment outdoors for our customers and our communities.

DRIVING INNOVATION FORWARD

Across our portfolio, we're introducing innovative and exciting products that reach more customers at more price points.



WINNEBAGO ARKA

Expands Winnebago's adventure motorized offerings



WINNEBAGO ELORA/RESA

Simplifies RV ownership with a compact Class C built for real life



GRAND DESIGN RECREATIONAL VEHICLES **LINEAGE SERIES E**

Expands Grand Design's reach in Class C motorhomes



NEWMAR 35th Anniversary Edition Dutch Star

Celebrates 35 years of America's #1 best-selling Class A diesel coach



Chris-Craft CORSAIR

Reimagines an iconic model for a new generation of boaters



Barletta BOATS **SANZA**

Broadens Barletta's participation at a more accessible price point

This document contains forward-looking statements which are not guarantees of future performance, including regarding our innovation and products. Risks and uncertainties that could cause our actual results to differ materially from such statements include those described in our SEC filings, including our most recent Forms 10-K, 10-Q, and 8-K. All forward-looking statements are based on management's current estimates, projections and assumptions, and we assume no obligation to update them.

For more information:
winnebagoind.com/investors

¹Non-GAAP measure; see reconciliation in the appendix of the Q4 FY 2026 earnings presentation.

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