

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

(Mark One)

☒ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended May 28, 2005

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE
SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 001-06403

WINNEBAGO INDUSTRIES, INC.

(Exact name of registrant as specified in its charter)

IOWA

(State or other jurisdiction of
incorporation or organization)

42-0802678

(I.R.S. Employer
Identification No.)

P. O. Box 152, Forest City, Iowa

(Address of principal executive offices)

50436

(Zip Code)

Registrant's telephone number, including area code: (641) 585-3535

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐.

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act). Yes ☒ No ☐.

There were 32,921,864 shares of \$0.50 par value common stock outstanding on July 7, 2005.

WINNEBAGO INDUSTRIES, INC. AND SUBSIDIARIES

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

WINNEBAGO INDUSTRIES, INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED BALANCE SHEETS

Dollars in thousands

ASSETS	May 28, 2005	August 28, 2004
CURRENT ASSETS		
Cash and cash equivalents	\$ 10,302	\$ 24,445
Short-term investments	104,027	51,100
Receivables, less allowance for doubtful accounts (\$144 and \$161, respectively)	26,329	46,112
Inventories	130,318	130,733
Prepaid expenses and other assets	4,575	4,814
Deferred income taxes	12,410	12,865
	<hr/>	<hr/>
Total current assets	287,961	270,069
	<hr/>	<hr/>
PROPERTY AND EQUIPMENT, at cost		
Land	1,000	1,000
Buildings	59,252	57,029
Machinery and equipment	100,584	99,511
Transportation equipment	9,559	9,349
	<hr/>	<hr/>
	170,395	166,889
Less accumulated depreciation	107,329	102,894
	<hr/>	<hr/>
Total property and equipment, net	63,066	63,995
	<hr/>	<hr/>
DEFERRED INCOME TAXES	25,060	25,166
	<hr/>	<hr/>
INVESTMENT IN LIFE INSURANCE	21,850	22,863
	<hr/>	<hr/>

OTHER ASSETS	13,943	12,463
	<u> </u>	<u> </u>
TOTAL ASSETS	\$ 411,880	\$ 394,556
	<u> </u>	<u> </u>

See Unaudited Notes to Condensed Consolidated Financial Statements.
Certain prior year information has been reclassified to conform to the current year presentation.

WINNEBAGO INDUSTRIES, INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED BALANCE SHEETS

Dollars in thousands, except par value

LIABILITIES AND STOCKHOLDERS' EQUITY	May 28, 2005	August 28, 2004
	<u> </u>	<u> </u>
CURRENT LIABILITIES		
Accounts payable, trade	\$ 37,287	\$ 46,659
Income tax payable	5,733	4,334
Accrued expenses		
Accrued compensation	15,882	21,217
Product warranties	12,686	13,356
Promotional	16,703	5,885
Self-insurance	7,648	6,483
Other	6,702	7,344
	<u> </u>	<u> </u>
Total current liabilities	102,641	105,278
	<u> </u>	<u> </u>
POSTRETIREMENT HEALTH CARE AND DEFERRED COMPENSATION BENEFITS	87,486	87,403
	<u> </u>	<u> </u>
STOCKHOLDERS' EQUITY		
Capital stock, common, par value \$.50; authorized 60,000,000 shares; issued 51,776,000 shares	25,888	25,888
Additional paid-in capital	16,061	14,570
Reinvested earnings	435,070	392,430
	<u> </u>	<u> </u>
	477,019	432,888
Less treasury stock, at cost	255,266	231,013
	<u> </u>	<u> </u>
Total stockholders' equity	221,753	201,875
	<u> </u>	<u> </u>
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 411,880	\$ 394,556
	<u> </u>	<u> </u>

See Unaudited Notes to Condensed Consolidated Financial Statements.

WINNEBAGO INDUSTRIES, INC. AND SUBSIDIARIES
UNAUDITED CONSOLIDATED STATEMENTS OF INCOME

In thousands, except per share data

	Thirteen Weeks Ended		Thirty-Nine Weeks Ended	
	May 28, 2005	May 29, 2004	May 28, 2005	May 29, 2004
Net revenues	\$ 255,022	\$ 310,186	\$ 760,514	\$ 831,152
Cost of goods sold	219,828	264,167	655,995	710,639
Gross profit	35,194	46,019	104,519	120,513
Operating expenses				
Selling	4,302	4,756	13,420	13,778
General and administrative	4,537	13,187	15,892	24,964
Total operating expenses	8,839	17,943	29,312	38,742
Operating income	26,355	28,076	75,207	81,771
Financial income	761	366	1,894	952
Income before income taxes	27,116	28,442	77,101	82,723
Provision for taxes	9,536	10,738	27,406	31,072
Net income	\$ 17,580	\$ 17,704	\$ 49,695	\$ 51,651
Income per share – basic (Note 11)	\$ 0.53	\$ 0.52	\$ 1.48	\$ 1.50
Income per share – diluted (Note 11)	\$ 0.52	\$ 0.51	\$ 1.46	\$ 1.48
Weighted average shares of common stock outstanding				
Basic	33,289	33,963	33,528	34,396
Diluted	33,747	34,525	34,065	34,972

See Unaudited Notes to Condensed Consolidated Financial Statements.

WINNEBAGO INDUSTRIES, INC. AND SUBSIDIARIES
UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

Dollars in thousands

	Thirty-Nine Weeks Ended	
	May 28, 2005	May 29, 2004
Cash flows from operating activities		
Net income	\$ 49,695	\$ 51,651
Adjustments to reconcile net income to net cash provided by operating activities		

Depreciation and amortization	7,434	7,173
Tax benefit of stock options	790	2,328
Other	803	617
Change in assets and liabilities		
Decrease in receivable and other assets	20,055	2,843
Decrease (increase) in inventories	415	(12,991)
Decrease (increase) in deferred income taxes	561	(5,483)
(Decrease) increase in accounts payable and accrued expenses	(4,036)	14,820
Increase in income taxes payable	1,399	7,714
(Decrease) increase in postretirement benefits	(759)	10,222
Net cash provided by operating activities	76,357	78,894
Cash flows (used in) provided by investing activities		
Purchases of property and equipment	(6,666)	(7,656)
Purchases of short-term investments	(196,424)	(123,281)
Proceeds from the sale or maturity of short-term investments	143,497	132,016
Other	(300)	(137)
Net cash (used in) provided by investing activities	(59,893)	942
Cash flows used in financing activities and capital transactions		
Payments for purchase of common stock	(26,796)	(74,268)
Payment of cash dividends	(7,054)	(5,217)
Proceeds from issuance of treasury stock	3,243	4,524
Net cash used in financing activities and capital transactions	(30,607)	(74,961)
Net (decrease) increase in cash and cash equivalents	(14,143)	4,875
Cash and cash equivalents – beginning of period	24,445	9,272
Cash and cash equivalents – end of period	\$ 10,302	\$ 14,147

See Unaudited Notes to Condensed Consolidated Financial Statements.

Certain prior year information has been reclassified to conform to the current year presentation.

WINNEBAGO INDUSTRIES, INC. AND SUBSIDIARIES

UNAUDITED NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1: Basis of Presentation

In the opinion of management, the accompanying unaudited condensed consolidated financial statements contain all adjustments, consisting of normal recurring accruals, necessary to present fairly the consolidated financial position as of May 28, 2005, the consolidated results of operations for the 13 and 39 weeks ended May 28, 2005 and May 29, 2004 and the consolidated cash flows for the 39 weeks ended May 28, 2005 and May 29, 2004. The statement of income for the 39 weeks ended May 28, 2005, is not necessarily indicative of the results to be expected for the full year. The balance sheet data as of August 28, 2004 was derived from audited financial statements, but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. These interim consolidated financial statements should be read in conjunction with the audited financial statements and notes thereto appearing in the Company's Annual Report to Shareholders for the year ended August 28, 2004. Certain prior period information has been reclassified to conform to the current year presentation.

Cash and Cash Equivalents. The Company maintains cash and money market account balances to meet daily liquidity needs.

Short-Term Investments. As of February 26, 2005, the Company classified its auction rate securities, municipal auction rate notes and other investment-grade marketable debt securities to short-term investments. As a result, the Company reclassified \$51.1 million from "cash and cash equivalents" to "short-term investments" as of August 28, 2004. The Company also made corresponding adjustments to its unaudited condensed consolidated statements of cash flows to reflect the purchases and sales or maturities of these securities as investing cash flows.

Accounting for Stock-Based Compensation. The Company adopted the disclosure provisions of Statements of Accounting Standards (SFAS) No. 123,

Accounting for Stock-Based Compensation in Fiscal 1997. The Company has elected to continue following the accounting guidance of Accounting Principles Board Opinion No. 25, *Accounting for Stock Issued to Employees* for measurement and recognition of stock-based transactions with employees. No compensation cost has been recognized for options issued under the Company's equity compensation plans because the exercise price of all options granted was not less than 100 percent of fair market value of the common stock on the date of grant. Had compensation cost for the stock options issued been determined based on the fair value at the grant date, consistent with provisions of SFAS No. 123, income and income per share for the 13 and 39 weeks ended May 28, 2005 and May 29, 2004 would have been changed to the proforma amounts as follows:

	Thirteen Weeks Ended		Thirty-Nine Weeks Ended	
	May 28, 2005	May 29, 2004	May 28, 2005	May 29, 2004
In thousands, except per-share amounts				
Net income				
Net income – as reported	\$ 17,580	\$ 17,704	\$ 49,695	\$ 51,651
Less estimated stock-based employee compensation determined under fair value based method	(993)	(808)	(2,978)	(2,424)
Net income – proforma	\$ 16,587	\$ 16,896	\$ 46,717	\$ 49,227
Earnings per common share				
Basic – as reported	\$ 0.53	\$ 0.52	\$ 1.48	\$ 1.50
Less estimated stock-based employee compensation determined under fair value based method	(0.03)	(0.02)	(0.09)	(0.07)
Basic – proforma	\$ 0.50	\$ 0.50	\$ 1.39	\$ 1.43
Diluted – as reported	\$ 0.52	\$ 0.51	\$ 1.46	\$ 1.48
Less estimated stock-based employee compensation determined under fair value based method	(0.03)	(0.02)	(0.09)	(0.07)
Diluted – proforma	\$ 0.49	\$ 0.49	\$ 1.37	\$ 1.41
Weighted average common shares outstanding				
Basic	33,289	33,963	33,528	34,396
Diluted	33,747	34,525	34,065	34,972

The Company's estimated fair value per option (\$10.87 for Fiscal 2005 and \$10.04 for Fiscal 2004) was determined using the Black-Scholes option-pricing model, modified for dividends and using the following assumptions:

	2005	2004
Risk-free rate	3.25%	2.60 – 2.81%
Expected dividend yield	.70%	.72 – .73%
Expected stock price volatility	46.35 – 46.56%	48.19 – 48.54%
Expected option term	3 years	4 years

NOTE 2: New Accounting Pronouncements

In January 2004, the FASB issued FASB Staff Position (FSP) FAS 106-1, *Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003* (Act). The Act introduced a prescription drug benefit and federal subsidy to sponsors of retiree health care benefit plans. The FSP permits a sponsor of a postretirement health care plan that provides a prescription drug benefit to make a one-time election to defer recognition of the effects of the Act in accounting for its retiree healthcare benefit plans until authoritative guidance on accounting for subsidies provided by the Act is issued. SFAS No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pension," requires enacted changes in relevant laws to be considered in current period measurements of postretirement benefit costs and accumulated postretirement benefit obligation. The Company provides prescription drug benefits to certain eligible retirees and elected the one-time deferral of accounting for the effects of the Act in the second quarter of Fiscal 2004 until authoritative accounting guidance was provided.

In May 2004, the FASB issued FSP FAS 106-2 which provides guidance on accounting for the effects of the Act and supercedes FSP FAS 106-1. This FSP is effective for the first interim or annual accounting period beginning after June 15, 2004. In addition, this FSP requires employers to provide certain disclosures in their future financial statements regarding the effect of the Act and the related subsidy on postretirement health obligations and net periodic postretirement benefit cost. The adoption of FSP FAS 106-2 did not have an impact on the Company's consolidated results of operations, financial position or cash flows. (See Note 6 of Unaudited Notes to Condensed Consolidated Financial Statements.)

In December 2004, the FASB issued Statement of Financial Accounting Standards No. 123 (revised 2004), *Share-Based Payment* (“SFAS 123R”), which amends FASB Statement Nos. 123 and 95. SFAS 123R requires all companies to measure compensation cost for all share-based payments (including employee stock options) at fair value, and will be effective for public companies for interim or annual periods beginning after June 15, 2005. The Company is currently evaluating the effect that the accounting change will have on its financial position and results of operations.

In November 2004, the FASB issued Statement of Financial Accounting Standards No. 151, *Inventory Costs* (“SFAS 151”), which amends Accounting Research Bulletin (ARB) No. 43, Chapter 4. SFAS 151 clarifies the accounting for abnormal amounts of idle facility expense, freight, handling costs and wasted material (spoilage) as current-period charges regardless of whether they meet the criteria of “so abnormal.” SFAS 151 also requires the allocation of fixed production overhead to the costs of conversion based on the normal capacity of the production facilities. SFAS 151 will be effective during fiscal years beginning after June 15, 2005. The Company is currently evaluating the effect that the accounting change will have on its financial position and results of operations.

In December 2004, the FASB issued FASB No. 153, *Exchange of Nonmonetary Assets* (“SFAS 153”). SFAS 153 addresses the measurement of exchanges of nonmonetary assets. It eliminates the exception from fair value measurement for nonmonetary exchanges of similar productive assets and replaces it with a general exception for exchanges that do not have commercial substance. This Statement specifies that a nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. The provisions of this Statement shall be effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. The Company does not believe the adoption of SFAS 153 in Fiscal 2006 will have an impact on its consolidated results of operations, financial position, or cash flows.

In December 2004, the FASB staff issued FSP FASB 109-1 that provides guidance on the application of FASB Statement No. 109, *Accounting for Income Taxes*, to the provision within the American Jobs Creations Act of 2004 that provides a tax deduction on qualified production activities. This FSP is effective upon issuance. The adoption of this FSP did not have a material impact on our results of operations or financial position for Fiscal 2005. The Company expects this FSP to affect its financial position and results of operations by reducing its tax rate by one percentage point for Fiscal 2006.

In May 2005, the FASB issued FASB No. 154, *Accounting Changes and Error Corrections* (“SFAS 154”). SFAS 154 provides guidance on the accounting for and reporting of accounting changes and error corrections. It requires retrospective application to the prior periods’ financial statements of voluntary changes in accounting principle and changes required by an accounting pronouncement in the event the pronouncement does not include specific transition provisions. The provision of this Statement shall be effective for accounting changes made in fiscal years beginning after December 15, 2005.

NOTE 3: Short-Term Investments – Available-For-Sale-Securities

The Company’s short-term investments consist of auction rate preferred securities, municipal auction rate notes and other investment-grade marketable debt securities. The stated maturities of these investments may be over one year. However, these securities have certain economic characteristics of short-term investments due to a rate-setting mechanism and the ability to sell them through a Dutch auction process that occurs at pre-determined intervals of less than one year. The Company’s short-term investments are classified as available-for-sale securities due to management’s intent regarding these securities. The carrying value of these securities approximates fair market value due to their liquidity profile. As of May 28, 2005 and August 28, 2004, there were no unrealized gains or losses associated with these investments. The Company had approximately \$104.0 million and \$51.1 million in short-term investments as of May 28, 2005 and August 28, 2004, respectively.

NOTE 4: Inventories

Inventories are valued at the lower of cost or market, with cost being determined under the last-in, first-out (LIFO) method and market defined as net realizable value.

Inventories consist of the following (dollars in thousands):

	May 28, 2005	August 28, 2004
Finished goods	\$ 68,547	\$ 58,913
Work-in-process	48,397	47,337
Raw materials	43,089	51,675
	160,033	157,925
LIFO reserve	(29,715)	(27,192)
	\$ 130,318	\$ 130,733

NOTE 5: Warranties

Estimated warranty costs are provided at the time of sale of the warranted products. Estimates of future warranty costs are based on prior experience and known current events. The changes in the provision for warranty reserve for the 39 weeks ended May 28, 2005 and May 29, 2004 are as follows (dollars in thousands):

	May 28, 2005	May 29, 2004
Balance at beginning of fiscal year	\$ 13,356	\$ 9,755
Provision	10,179	12,234
Claims paid	(10,849)	(9,014)
Balance at end of period	\$ 12,686	\$ 12,975

NOTE 6: Employee Retirement Plans

The Company provides certain health care and other benefits for retired employees who have fulfilled eligibility requirements at age 55 with 15 years of continuous service. Retirees are required to pay a monthly premium for medical coverage based on years of service at retirement and their age. Effective September 2004, the Company amended its postretirement health care benefit plan to establish a maximum monthly amount the Company will pay per retiree. The plan amendment will significantly reduce the cost of the plan and resulted in a \$40.4 million reduction in the accumulated postretirement benefit obligation as of September 2004 which was required to be deferred and is being amortized over the approximate remaining service period of active participants. Net postretirement benefit expense consisted of the following components (dollars in thousands):

	Thirteen Weeks Ended		Thirty-Nine Weeks Ended	
	May 28, 2005	May 29, 2004	May 28, 2005	May 29, 2004
Interest cost	\$ 453	\$ 947	\$ 1,358	\$ 2,840
Service cost	227	634	682	1,902
Net amortization and deferral	(745)	18	(2,234)	53
Net periodic benefit (income) cost	\$ (65)	\$ 1,599	\$ (194)	\$ 4,795

For accounting purposes, the Company is recognizing income from the plan in Fiscal 2005 due to the amortization of the cost savings from the September 2004 amendment. However, the Company is still obligated to pay the cost of previously accrued and earned retiree benefits and paid approximately \$456,000 and \$509,000 of such benefits for the 39 weeks ended May 28, 2005 and May 29, 2004, respectively.

NOTE 7: Contingent Liabilities and Commitments**Repurchase Commitments.**

It is customary practice for companies in the recreation vehicle industry to enter into repurchase agreements with lending institutions which have provided wholesale floorplan financing to dealers.

Most dealers are financed on a "floorplan" basis under which a bank or finance company lends the dealer all, or substantially all, of the purchase price, collateralized by a security interest in the merchandise purchased. These repurchase agreements provide that, in the event of default by the dealer on the agreement to pay the lending institution, the Company will repurchase the financed merchandise. The agreements provide that the Company's liability will not exceed 100 percent of the dealer invoice and provide for periodic liability reductions based on the time since the date of the original invoice. These repurchase obligations expire upon the earlier to occur of (i) the dealer's sale

of the financed unit or (ii) one year from the date of the original invoice. The Company's contingent obligations under these repurchase agreements are reduced by the proceeds received upon the resale of any repurchased unit. The Company's contingent liability on these repurchase agreements was approximately \$384.6 million and \$353.6 million at May 28, 2005 and August 28, 2004, respectively. The Company's actual losses under these repurchase agreements were approximately \$33,000 and \$-0- during the 39 weeks ended May 28, 2005 and May 29, 2004, respectively, and charged against the reserve the Company carries on its balance sheet. The reserve for repurchases at May 28, 2005 and May 29, 2004 was approximately \$282,000 and \$306,000, respectively.

The Company also entered into a repurchase agreement on February 1, 2002 with a banking institution which calls for a liability reduction of 2% of the original invoice every month for 24 months, at which time the repurchase obligation terminates. The Company's contingent liability under this agreement was approximately \$-0- and \$1,772,000 at May 28, 2005 and August 28, 2004, respectively. The Company did not incur any actual losses under this repurchase agreement during the 39 weeks ended May 28, 2005 and May 29, 2004. The initial agreement covered a two-year period with the option, subject to annual renewal, at the discretion of the parties thereto. The agreement was renewed as of February 1, 2004. However, during the first quarter of Fiscal 2005, the dealer involved transferred its financing to a different banking institution, thus eliminating the Company's liability under this agreement.

Guarantees.

During the second quarter of Fiscal 2002, the Company entered into a five-year services agreement (the "Agreement") with one of its suppliers (the "Supplier") and the Forest City Economic Development, Inc., an Iowa nonprofit corporation (the "FCED"), requiring the Supplier to provide RV paint services to the Company. Three of the Company's officers have board seats on the 20 member FCED board. The FCED constructed and debt financed a paint facility on its land adjoining one of the Company's manufacturing plants for the Supplier and the Supplier leases the land and facility from the FCED under a lease that expires in August 2012. In the event of termination of the Agreement by any of the parties involved before September 1, 2007, the rights and obligations of the Supplier under the lease would be transferred to the Company. As of May 28, 2005, the Supplier is current with its lease payment obligations to the FCED with approximately \$3,533,000 (principal and interest) remaining to be paid through August 2012. Also, under the terms of the Agreement in the event of a default by the Supplier, the Company would be obligated to purchase from the Supplier approximately \$750,000 of equipment installed in the paint facility at net book value and is obligated to assume payment obligations for approximately \$45,000 in capital equipment leases.

Also in the second quarter of Fiscal 2002, the Company guaranteed \$700,000 of the FCED \$2,200,000 bank debt for the construction of the paint facility leased by the Supplier. The Company also pledged a \$500,000 certificate of deposit to the bank to collateralize a portion of its \$700,000 guarantee.

During the first quarter of Fiscal 2004, the debt obligations for the FCED's paint facility were renegotiated from \$2,200,000 to \$2,925,000 and as part of this transaction, the Company executed a new guaranty whereby the amount of the guarantee was reduced from \$700,000 to \$500,000 with the Company continuing to agree to pledge a \$500,000 certificate of deposit to the bank and the prior guarantee was released. The term of the guarantee coincides with the payment of the first \$500,000 of lease obligations of the Supplier scheduled to be paid by February 2006. As a result of the new guarantee, the Company recorded a \$500,000 liability in the first quarter of Fiscal 2004 which will be amortized as the FCED makes its monthly debt payments funded by monthly lease payments from the Supplier. The balance of the guarantee as of May 28, 2005 was approximately \$155,000.

During the second quarter of Fiscal 2004, the Company entered into a five-year limited guaranty agreement ("Guarantee Agreement") with a leasing corporation ("Landlord") and the Supplier. The Landlord constructed a paint facility for the Supplier through debt financing on land adjoining one of the Company's manufacturing plants. The Landlord and the Supplier have signed a ten-year lease agreement which commenced on August 1, 2004. The Guarantee Agreement states that the Company

will guarantee the first 60 monthly lease payments (totaling approximately \$1,559,000 of principal and interest).

In the event of a payment default before August 2009 and the Supplier's failure to correct the default, the Landlord shall give the Company (Guarantor) written notice of its intent to terminate said lease. At the time of this notification, the Company will have various options that it must exercise in a timely manner. As of May 28, 2005, the Supplier is current with its lease payment obligations to the Landlord. The estimated fair value of the guarantee as of May 28, 2005 was approximately \$260,000.

Litigation.

Certain legal proceedings in which the Company is involved are described in the Company's Annual Report on Form 10-K for the year ended August 28, 2004.

The Company is also involved in various other legal proceedings which are ordinary routine litigation incident to its business, some of which are covered in whole or in part by insurance. While it is impossible to estimate with certainty the ultimate legal and financial liability with respect to this litigation, management is of the opinion that, while the final resolution of any such litigation may have an impact on the Company's consolidated results for a particular reporting period, the ultimate disposition of such litigation will not have any material adverse effect on the Company's financial position, results of operations, or liquidity.

NOTE 8: Supplemental Cash Flow Disclosure

For the periods indicated, the Company paid cash for the following (dollars in thousands):

	Thirty-Nine Weeks Ended	
	May 28, 2005	May 29, 2004
Interest	\$ —	\$ 80
Income taxes	24,765	26,285

NOTE 9: Dividends Declared

On March 16, 2005, the Board of Directors declared a quarterly cash dividend of \$.07 per common share, payable July 6, 2005 to shareholders of record on June 3, 2005, which has been recorded as an accrued liability in the accompanying May 28, 2005 balance sheet.

On June 15, 2005, the Board of Directors declared a quarterly cash dividend of \$.09 per common share payable October 3, 2005 to shareholders of record on September 2, 2005.

NOTE 10: Repurchase of Outstanding Stock

On June 16, 2004, the Board of Directors authorized the repurchase of outstanding shares of the Company's common stock, at the discretion of management, for an aggregate consideration of up to \$30 million. As of May 28, 2005, 971,331 shares had been repurchased for an aggregate consideration of approximately \$30 million which terminates this authorization.

On June 15, 2005, the Board of Directors authorized the repurchase of outstanding shares of the Company's common stock, at the discretion of management, for an aggregate consideration of up to \$30 million.

NOTE 11: Income Per Share

The following table reflects the calculation of basic and diluted earnings per share for the 13 and 39 weeks ended May 28, 2005 and May 29, 2004.

In thousands, except per-share data	Thirteen Weeks Ended		Thirty-Nine Weeks Ended	
	May 28, 2005	May 29, 2004	May 28, 2005	May 29, 2004
<u>Earnings per share – basic</u>				
Net income	\$ 17,580	\$ 17,704	\$ 49,695	\$ 51,651
Weighted average shares outstanding	33,289	33,963	33,528	34,396
Earnings per share – basic	\$ 0.53	\$ 0.52	\$ 1.48	\$ 1.50
<u>Earnings per share – assuming dilution</u>				
Net income	\$ 17,580	\$ 17,704	\$ 49,695	\$ 51,651
Weighted average shares outstanding	33,289	33,963	33,528	34,396
Dilutive impact of options outstanding	458	562	537	576
Weighted average shares & potential dilutive shares outstanding	33,747	34,525	34,065	34,972
Earnings per share – assuming dilution	\$ 0.52	\$ 0.51	\$ 1.46	\$ 1.48

For the 13 weeks ended May 28, 2005, there were options outstanding to purchase 44,000 shares of common stock at a price of \$34.855 per share and 40,000 shares of common stock at a price of \$35.1475 which were not included in the computation of diluted earnings per share because the options' exercise price was greater than the average market price of the common stock.

There were options outstanding to purchase 44,000 shares of common stock at a price of \$34.855 per share, which were not included in the computation

of diluted earnings per share during the 13 weeks ended May 29, 2004 because the options' exercise price was greater than the average market price of the common stock.

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

FORWARD LOOKING INFORMATION

This Quarterly Report on Form 10-Q, contains statements which may constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended, which involve risks and uncertainties, including, but not limited to, reactions to actual or threatened terrorist attacks, availability and price of fuel, a significant increase in interest rates, a decline in consumer confidence, a slowdown in the economy, availability of chassis and other key component parts, sales order cancellations, slower than anticipated sales of new or existing products, new product introductions by competitors, and other factors which may be disclosed throughout this report.

Although management believes that the expectations reflected in the forward-looking statements are reasonable, the Company cannot guarantee future results, levels of activity, performance or achievements. Undue reliance should not be placed on these forward-looking statements, which speak only as of the date of this report. Winnebago Industries undertakes no obligation to publicly update or revise any forward-looking statements whether as a result of new information, future events or otherwise, except as required by law or the rules of the New York Stock Exchange.

It is suggested that this management's discussion be read in conjunction with the Management's Discussion and Analysis included in the Company's Annual Report to Shareholders for the year ended August 28, 2004.

BUSINESS OVERVIEW

Winnebago Industries, Inc. headquartered in Forest City, Iowa, is the leading United States (U.S.) manufacturer of motor homes, self-contained recreation vehicles (RV) used primarily in leisure travel and outdoor recreation activities. Winnebago Industries was incorporated under the laws of the state of Iowa on February 12, 1958, and adopted its present name on February 28, 1961.

The Company's products are subjected to what the Company believes is the most rigorous testing in the RV Industry. The Company markets its recreation vehicles on a wholesale basis to approximately 310 dealer locations as of May 28, 2005 and May 29, 2004.

Motorized RV revenues represented 60 percent of the RV industry in calendar 2004. For this reason and because we believe there are further growth opportunities in this segment, Winnebago Industries has continued to focus on the motorized segment of the RV industry. Winnebago Industries has been able to maintain its market share even though there are recent indications that industry-wide motor home production has exceeded market demand, causing an industry-wide imbalance of motor home inventory. The Company will continue to monitor its inventories on hand to ensure that production is in line with market demand.

For the calendar years 2004 and 2003, the Company's dealers retailed 11,622 and 10,786 Winnebago Industries' motor homes, respectively. These retail sales accounted for approximately 19.0 percent of the total U.S. motor home retail registrations, according to Statistical Survey data for each of these calendar years.

While market share is important, the Company's primary goal is to be the most profitable public company in the RV industry. The Company measures profitability by using five guidelines: Return on Average Total Assets (ROA), Return on Average Net Equity (ROE), Return on Average Invested Capital (ROIC), operating margin as a percent of sales and net profit margin as a percent of sales. (See page 3 of the Company's 2004 Annual Report to Shareholders.)

CRITICAL ACCOUNTING POLICIES

In preparing the consolidated financial statements, the Company follows accounting principles generally accepted in the United States of America, which in many cases require the Company to make assumptions, estimates and judgments that affect the amounts reported. Actual results could differ from estimates in amounts that may be material to the financial statements. Critical accounting estimates made in preparing these financial statements are described below.

Revenue. Generally, revenues for motor homes are recorded when all of the following conditions are met: an order for a product has been received from a dealer; written or verbal approval for payment has been received from the dealer's floor plan financial institution; and the product is delivered to the dealer who placed the order. Sales are generally made to dealers who finance their purchases under floor plan financing arrangements with banks or finance companies.

Revenues for the Company's original equipment manufacturing (OEM) components and recreation vehicle related parts are recorded as the products are shipped from the Company's location. The title of ownership transfers on these products as they leave the Company's location due to the freight terms of F.O.B. – Forest City, Iowa.

Repurchase Commitments. Companies in the recreation vehicle industry enter into repurchase agreements with lending institutions which have provided wholesale floor-plan financing to dealers. The agreements to which the Company is a party provide that, in the event of default by the dealer on the agreement to pay the lending institution, the Company will repurchase the financed merchandise. The agreements also provide that the Company's liability will not exceed 100 percent of the dealer invoice and provide for periodic liability reductions based on the time since the date of the original invoice. These repurchase obligations generally expire upon the earlier to occur of (i) the dealer's sale of the financed unit or (ii) one year from the date of the original invoice. The Company's ultimate exposure under these repurchase agreements is reduced by the proceeds received upon the resale of any repurchased unit. The gross repurchase obligation will vary depending on the season and the level of dealer inventories. Past losses under these agreements have not been significant and lender repurchase obligations have been funded out of working capital. (See Note 7 of the Unaudited Notes to Condensed Consolidated Financial Statements.)

Warranty. The Company offers a variety of warranties on its products ranging from one to three years in length. Estimated costs related to product warranty are accrued at the time of sale and included in cost of sales. Estimated costs are based upon past warranty claims and unit sales history and adjusted as required to reflect actual costs incurred, as information becomes available. A significant increase in dealership labor rates, the cost of parts or the frequency of claims could have a material adverse impact on our operating results for the period or periods in which such claims or additional costs materialize. (See Note 5 of the Unaudited Notes to Condensed Consolidated Financial Statements.) In addition to the costs associated with the contractual warranty coverage provided on our motor homes, we also incur costs as a result of additional service actions not covered by our warranties, including product recalls and customer satisfaction actions.

Other. The Company has reserves for other loss exposures, such as litigation, taxes, product liability, worker's compensation, employee medical claims, inventory and accounts receivable. The Company also has loss exposure on loan guarantees. Establishing loss reserves for these matters requires the use of estimates and judgment in regards to risk exposure and ultimate liability. The Company estimates losses under the programs using consistent and appropriate methods; however, changes in assumptions could materially affect the Company's recorded liabilities for loss.

SELECTED CONSOLIDATED STATEMENTS OF INCOME DATA

Current Quarter Compared to the Same Quarter Last Year

The following is an analysis of changes in key items included in the consolidated statements of income for the 13-week period ended May 28, 2005 compared to the 13-week period ended May 29, 2004.

Dollars in thousands, except per share data

	Comparison of Thirteen Weeks Ended May 28, 2005 to May 29, 2004		Thirteen Weeks Ended	
	Increase (Decrease)	% Change	May 28, 2005	May 29, 2004
			% of Net Revenues	
Net revenues	\$ (55,164)	(17.8%)	100.0%	100.0%
Cost of goods sold	(44,339)	(16.8)	86.2	85.2
Gross profit	(10,825)	(23.5)	13.8	14.8
Selling	(454)	(9.5)	1.7	1.5
General and administrative	(8,650)	(65.6)	1.8	4.2
Operating income	(1,721)	(6.1)	10.3	9.1
Financial income	395	107.9	.3	.1
Provision for taxes	(1,202)	(11.2)	3.7	3.5
Net income	\$ (124)	(0.7%)	6.9%	5.7%
Diluted earnings per share	\$ 0.01	2.0%		

Fully diluted average shares outstanding (in thousands)	(778)	(2.3%)
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Net revenues for the 13 weeks ended May 28, 2005 decreased 17.8 percent to \$255.0 million compared to \$310.2 million for the quarter ended May 29, 2004. Unit deliveries decreased 21.4 percent as follows:

	Thirteen Weeks Ended May 28, 2005	Thirteen Weeks Ended May 29, 2004	Decrease	% Change
Class A motor homes (gas)	1,058	1,378	(320)	(23.2%)
Class A motor homes (diesel)	561	900	(339)	(37.7%)
Class C motor homes	1,088	1,166	(78)	(6.7%)
Total deliveries	2,707	3,444	(737)	(21.4%)

The reductions in revenues and unit deliveries were due to lower retail demand and an industry-wide oversupply of motor homes during the quarter ended May 28, 2005 when compared to the quarter ended May 29, 2004. Also contributing to the reduction in revenues was a higher level of discounts during the period ended May 28, 2005 when compared to May 29, 2004. The percentage decrease in unit sales was greater than the percentage decrease in revenues because of an increase in the average sale price per unit in the third quarter of Fiscal 2005.

Gross profit as a percentage of net revenues was lower during the 13 weeks ended May 28, 2005 (13.8 percent) when compared to the comparable period ended May 29, 2004 (14.8 percent). When comparing the two quarters, lower production volume and lower production efficiencies offset partially by increased pricing impacted the gross profit percentage during the period ended May 28, 2005.

Selling expenses decreased 9.5 percent (\$0.5 million) during the 13 weeks ended May 28, 2005, to \$4.3 million compared to \$4.8 million for the 13 weeks ended May 29, 2004. However, selling expenses increased to 1.7 percent of net revenues during the period ended May 28, 2005 from 1.5 percent during the comparable period ended May 29, 2004. The decrease in dollars was due primarily to a reduction in sales employee incentive compensation costs.

General and administrative expenses decreased 65.6 percent during the 13 weeks ended May 28, 2005, to \$4.5 million compared to \$13.2 million for the 13 weeks ended May 29, 2004; and to 1.8 percent of net revenues for the 13 weeks ended May 28, 2005 compared to 4.2 percent for the 13 weeks ended May 29, 2004. The decreases in dollars and percentage were due primarily to a \$7.3 million charge the Company recorded in the third quarter of Fiscal 2004 in connection with the settlement of a lawsuit. A reduction of approximately \$1.3 million in management incentive compensation costs in the third quarter of Fiscal 2005 also contributed to the decreases.

Financial income increased 107.9 percent during the 13 weeks ended May 28, 2005 to \$761,000 from \$366,000 for the 13 weeks ended May 29, 2004. The increase in financial income during the third quarter of Fiscal 2005 was due to more cash being available for investing than during the third quarter of Fiscal 2004. Also, the average rate the Company earned on investments during the Fiscal 2005 period was significantly higher than the average rate earned during the Fiscal 2004 period.

The overall effective income tax rate decreased to 35.2 percent for the 13 weeks ended May 28, 2005 from 37.8 percent for the 13 weeks ended May 29, 2004. The decrease was primarily due to a decrease in nondeductible losses in Winnebago Health Care Management Company.

Net income decreased by 0.7 percent and earnings per diluted share increased by 2.0 percent when comparing the 13 weeks ended May 28, 2005 to the 13 weeks ended May 29, 2004. The increase in earnings per diluted share was due to a lower number of outstanding shares of common stock during the 13 weeks ended May 28, 2005, as a result of common stock repurchased by the Company. (See Note 10 of the Unaudited Notes to Condensed Consolidated Financial Statements.)

Current Year-to-Date Compared to the Same Period Last Year

The following is an analysis of changes in key items included in the consolidated statements of income for the 39-week period ended May 28, 2005 compared to the 39-week period ended May 29, 2004.

Dollars in thousands, except per share data

Comparison of Thirty-Nine Weeks Ended May 28, 2005 to May 29, 2004		Thirty-Nine Weeks Ended	
		May 28, 2005	May 29, 2004
Increase	%		

	(Decrease)	Change	% of Net Revenues	
Net revenues	\$ (70,638)	(8.5%)	100.0%	100.0%
Cost of goods sold	(54,644)	(7.7)	86.3	85.5
Gross profit	(15,994)	(13.3)	13.7	14.5
Selling	(358)	(2.6)	1.7	1.7
General and administrative	(9,072)	(36.3)	2.1	3.0
Operating income	(6,564)	(8.0)	9.9	9.8
Financial income	942	98.9	.2	.1
Provision for taxes	(3,666)	(11.8)	3.6	3.7
Net income	\$ (1,956)	(3.8%)	6.5%	6.2%
Diluted earnings per share	\$ (0.02)	(1.4%)		
Fully diluted average shares outstanding (in thousands)	(907)	(2.6%)		

Net revenues for the 39 weeks ended May 28, 2005 decreased 8.5 percent to \$760.5 million compared to \$831.2 million for the 39 weeks ended May 29, 2004. Unit deliveries consisted of the following:

	Thirty-Nine Weeks Ended May 28, 2005	Thirty-Nine Weeks Ended May 29, 2004	Decrease	% Change
Class A motor homes (gas)	3,501	3,988	(487)	(12.2%)
Class A motor homes (diesel)	1,707	2,145	(438)	(20.4%)
Class C motor homes	2,878	3,295	(417)	(12.7%)
Total deliveries	8,086	9,428	(1,342)	(14.2%)

The reductions in revenues and unit deliveries were due to lower retail demand and an industry-wide oversupply of motor homes during the 39 weeks ended May 28, 2005 when compared to the 39 weeks ended May 29, 2004. Also contributing to the reduction in revenues was a higher level of discounts during the period ended May 28, 2005 when compared to May 29, 2004. The percentage decrease in unit sales was greater than the percentage decrease in revenues because of an increase in the average sale price per unit in the period ended May 28, 2005.

Gross profit as a percentage of net revenues was lower during the 39 weeks ended May 28, 2005 (13.7 percent) when compared to the comparable period ended May 29, 2004 (14.5 percent). When comparing the two year-to-date periods, lower production volume, lower production efficiencies and a physical inventory adjustment offset partially by favorable pricing impacted the gross profit percentage during the period ended May 28, 2005. Unfavorably impacting gross profit for the 39 weeks ended May 29, 2004 was the recording of a reserve of approximately \$1.9 million (representing .2 percent of net revenues) associated with a product recall.

Selling expenses decreased by 2.6 percent (\$0.4 million) during the 39 weeks ended May 28, 2005, to \$13.4 million (1.7 percent of net revenues) compared to \$13.8 million (1.7 percent of net revenues for the 39 weeks ended May 29, 2004). The decrease in dollars was due primarily to a reduction in sales employee incentive compensation costs offset partially by increased advertising costs.

General and administrative expenses decreased 36.3 percent during the 39 weeks ended May 28, 2005, to \$15.9 million (2.1 percent of net revenues) compared to \$25.0 million (3.0 percent of net revenues) for the 39 weeks ended May 29, 2004. The decreases in dollars and percentage were due primarily to a \$7.3 million charge the Company recorded in the 39 weeks ended May 29, 2004 in connection with the settlement of a lawsuit. A reduction of approximately \$1.6 million in management incentive compensation costs for the 39 weeks ended May 28, 2005 also contributed to the decreases.

Financial income increased 98.9 percent during the 39 weeks ended May 28, 2005 to \$1.9 million from \$1.0 million for the 39 weeks ended May 29, 2004. The increase in financial income during the first three quarters of Fiscal 2005 was due to more cash being available for investing than during the first three quarters of Fiscal 2004. Also, the average rate the Company earned on investments during the Fiscal 2005 period was higher than the average rate earned during the Fiscal 2004 period.

The overall effective income tax rate decreased to 35.5 percent for the 39 weeks ended May 28, 2005 from 37.6 percent for the 39 weeks ended May 29, 2004. The decrease was primarily due to a decrease in nondeductible losses in Winnebago Health Care Management Company.

Net income and earnings per diluted share decreased by 3.8 percent and 1.4 percent, respectively, when comparing the 39 weeks ended May 28, 2005 to the 39 weeks ended May 29, 2004. The difference in percentages was due primarily to a lower number of outstanding shares of the Company's common stock during the

ANALYSIS OF FINANCIAL CONDITION, LIQUIDITY AND RESOURCES

The Company meets its working capital, capital equipment and other cash requirements with funds generated from operations.

At May 28, 2005, working capital was \$185.3 million, an increase of \$20.5 million from August 28, 2004's amount of \$164.8 million.

Net cash provided by operating activities for the 39 weeks ended May 28, 2005 was \$76.4 million compared to \$78.9 million for the 39 weeks ended May 29, 2004. The major items affecting cash from operations were as follows:

(In thousands)	Thirty-Nine Weeks Ended	
	May 28, 2005	May 29, 2004
Cash provided by:		
Net income	\$ 49,695	\$ 51,651
Decrease in receivables and other assets	20,055	2,843
Increase in accounts payable and accrued expenses	—	14,820
Decrease in inventories	415	—
Cash used by:		
Payments of accounts payable and accrued expenses	(4,036)	—
Increase in inventories	—	(12,991)
Other	10,228	22,571
Total	\$ 76,357	\$ 78,894

Changes in cash flows from operating activities for the 39 weeks ended May 28, 2005 were due primarily to:

Decreases in receivables and other assets were due to the dealer's payment for unit deliveries, during the first quarter of Fiscal 2005, recorded as receivables as of the fiscal year-end, and a return to a more normal receivables level.

Decreases in accounts payable and accrued expenses were due to the payment of Fiscal 2004 employee incentive programs and a reduction in payables owed to the Company's vendors.

Changes in cash flows from operating activities for the 39 weeks ended May 29, 2004 were due primarily to:

Decreases in receivables and other assets were due to the dealers' payment for unit deliveries.

The increase in accounts payable balances was due primarily to increases in the Company's production schedule.

Increases in inventories were due primarily to a larger number of chassis in the Company's inventory and an increase in finished goods units of approximately 330 units at May 29, 2004.

The primary uses of cash for investing activities were for capital equipment requirements of \$6.7 million for the 39-week period ended May 28, 2005 compared to \$7.7 million during the 39-week period ended May 29, 2004.

The Company purchased \$196.4 million of short-term investments and received proceeds of \$143.5 million from the sale or maturity of short-term investments during the 39 weeks ended May 28, 2005. During the 39 weeks ended May 29, 2004 the Company purchased \$123.3 million of short-term investments and received proceeds of \$132.0 million from the sale or maturity of short-term investments.

in financing activities for the period ended May 29, 2004 were \$74.3 million for Company's common stock repurchases and \$5.2 million for the payment of cash dividends offset partially by \$4.5 million cash provided from the proceeds of the issuance of treasury stock.

On May 28, 2005 the Company's cash and cash equivalents balance was \$10.3 million and available-for-sale securities – short-term investments was \$104.0 million. Estimated demands at May 28, 2005 on the Company's liquid assets for the remainder of Fiscal 2005 include \$2.6 million for capital expenditures, primarily for production equipment, and \$2.3 million for payments of cash dividends. On June 16, 2004, the Board of Directors authorized the repurchase of outstanding shares of the Company's common stock, depending on market conditions, for an aggregate of up to \$30 million. As of May 28, 2005, 971,331 shares had been repurchased for an aggregate consideration of approximately \$30 million which terminates this authorization. On June 15, 2005, the Board of Directors authorized the repurchase of outstanding shares of the Company's common stock, depending on market conditions, for an aggregate of up to \$30 million.

Management currently expects its cash on hand and funds from operations to be sufficient to cover both short-term and long-term operation requirements.

COMPANY OUTLOOK

Order backlog for the Company's motor homes was as follows:

Units	May 28, 2005	May 29, 2004	(Decrease) Increase	% Change
Class A motor homes (gas)	566	1,100	(534)	(48.5%)
Class A motor homes (diesel)	123	532	(409)	(76.9%)
Class C motor homes	834	812	22	2.7%
Total backlog	1,523	2,444	(921)	(37.7%)
Total approximate revenue dollars (in millions)	\$ 116.5	\$ 214.4	\$ (97.9)	(45.7%)

The Company includes in its backlog all accepted purchase orders from dealers shippable within the next six months. Orders in backlog can be canceled or postponed at the option of the purchaser at any time without penalty and, therefore, backlog may not necessarily be an accurate measure of future sales. As a result of a weaker backlog and industry-wide softness in the motor home market, the Company will continue to adjust its factory schedule as necessary to correspond to the demand for its products.

Long-term demographics are favorable for the Company as its target market of consumers age 50 and older is expected to increase for the next 30 years. In addition to growth in the target market due to the aging of the baby boom generation, a study conducted in 2001 by the University of Michigan for the RV industry shows that the age of people interested in purchasing RVs is also expanding to include younger buyers under 35 years of age as well as older buyers over age 75 who are staying healthy and active much later in life. This study also shows an increased interest in owning RVs by a larger percentage of all U.S. households.

Item 3. Quantitative and Qualitative Disclosure About Market Risk.

As of May 28, 2005, the Company had \$114.3 million of cash and short-term investments consisting of \$10.3 million of cash and cash equivalents and available-for-sale securities of \$104.0 million. Taking into account the credit risk criteria of our investments policies, the primary market risk associated with these investments is interest rate risk and a decline in value if market interest rates increase. However, the Company has the ability to hold its fixed income investments for the typical Dutch auction period (an average of 45 days) and based upon historical experience does not believe there are significant risks of a failed Dutch auction. Therefore, the Company would not expect to recognize a material adverse impact in income or cash flows in the event of a decline in value due to an increase in market interest rates.

Item 4. Controls and Procedures.

The Company has established disclosure controls and procedures, which are designed to ensure that information required to be disclosed in reports filed or submitted under the Securities Exchange Act of 1934 are recorded, processed, summarized, and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

Subsequent to the issuance of its unaudited consolidated financial statements for the 13 and 26 weeks ended February 26, 2005, the Company identified an error in its annual physical inventory adjustment recorded during the second quarter of Fiscal 2005, due to a formula error in an electronic spreadsheet. As a result of the identified error, Management and the Audit Committee of the Board of Directors concluded a restatement of the Company's financial statements included in the Form 10-Q for the quarter ended February 26, 2005 was necessary. This restatement was completed with the filing of Form 10-Q/A on May 27, 2005. The Company has evaluated and documented its internal controls over financial reporting, including the controls over electronic spreadsheets. The Company has implemented improved controls over all significant electronic spreadsheets supporting financial statements as of the end of the third quarter of Fiscal 2005.

The Company's Chief Executive Officer and its Chief Financial Officer evaluated the effectiveness of the Company's disclosure controls and procedures as of the end of the quarter covered by the Company's Quarterly Report on Form 10-Q for the period ended May 28, 2005. Based on that evaluation, they concluded that

the Company's disclosure controls and procedures were effective in achieving the objectives for which they were designed.

Furthermore, except for improvements in controls described above, there have been no changes in the Company's internal control over financial reporting during the fiscal quarter covered by this 10-Q that have materially affected, or are reasonably likely to materially affect, its internal controls over financial reporting.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of
Winnebago Industries, Inc.
Forest City, Iowa

We have reviewed the accompanying condensed consolidated balance sheet of Winnebago Industries, Inc. and subsidiaries (the "Company") as of May 28, 2005, and the related condensed consolidated statements of income for the 13- and 39-week periods ended May 28, 2005 and May 29, 2004, and of cash flows for the 39-week periods ended May 28, 2005 and May 29, 2004. These interim financial statements are the responsibility of the Company's management.

We conducted our reviews in accordance with standards established by the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States), the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our reviews, we are not aware of any material modifications that should be made to such condensed consolidated interim financial statements for them to be in conformity with accounting principles generally accepted in the United States of America.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of the Company as of August 28, 2004, and the related consolidated statements of income, stockholders' equity, and cash flows for the year then ended (not presented herein); and in our report dated November 10, 2004, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of August 28, 2004, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Deloitte & Touche LLP

Deloitte & Touche LLP
Minneapolis, Minnesota
July 7, 2005

Item 1. Legal Proceedings.

Reference is made to Item 3 (Legal Proceedings) in the Company's Annual Report on Form 10-K for the year ended August 28, 2004 for a description of certain litigation entitled Jody Bartleson, et al vs. Winnebago Industries, Inc., et al.

The Company is also involved in various other legal proceedings which are ordinary routine litigation to its business, some of which are covered in whole or in part by insurance. While it is impossible to estimate with certainty the ultimate legal and financial liability with respect to this litigation, management is of the opinion that, while the final resolution of any such litigation may have an impact on the Company's consolidated results for a particular reporting period, the ultimate disposition of such litigation will not have any material adverse effect on the Company's financial position, results of operations or liquidity.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

This table provides information with respect to purchases by the Company of shares of its common stock during each fiscal month of the third quarter of Fiscal 2005:

Period	Total Number of Shares Purchased	Average Price Paid per Share	Number of Shares Purchased as Part of Publicly Announced Plans or Programs	Maximum Number (or Approximate Dollar Value) of Shares That May Yet Be Purchased Under the Plans or Programs
2/27/05 – 4/02/05	334,900	\$29.35	334,900	\$15,180,000
4/03/05 – 4/30/05	472,821	\$32.11	472,821	—
5/01/05 – 5/28/05	—	—	—	—
Total	807,721	\$30.96	807,721	—

On June 16, 2004, the Board of Directors authorized the repurchase of outstanding shares of the Company's common stock, at the discretion of management, for an aggregate consideration of up to \$30 million. There was no time restriction on this authorization. As of May 28, 2005, 971,331 shares had been repurchased for an aggregate consideration of approximately \$30.0 million which terminated this authorization.

On June 15, 2005, the Board of Directors authorized the repurchase of outstanding shares of the Company's common stock, depending on market conditions and at the discretion of management, for an aggregate consideration of up to \$30 million. There is no time restriction on this authorization.

Item 6. Exhibits and Reports on Form 8-K.

- (a) Exhibits – See Exhibit Index on page 24.
- (b) 8-K filings during quarter ended May 28, 2005.

On March 10, 2005, the Company filed a report on Form 8-K relating to a press release issued by the Company to announce the anticipated date of its second quarter of Fiscal 2005 earnings announcement.

On March 17, 2005, the Company filed a report on Form 8-K relating to a press release issued by the Company to announce its second quarter of Fiscal 2005 earnings.

On March 30, 2005, the Company filed a report on Form 8-K relating to a press release issued by the Company to disclose the new summary of Director Compensation for Board and Committee meetings.

On May 6, 2005, the Company filed a report on Form 8-K relating to a press release issued by the Company to announce the election of the Company's Chief Financial Officer to the additional position of President. The Company also announced that its Chairman and Chief Executive Officer would relinquish the title of President.

On May 17, 2005, the Company filed a report on Form 8-K relating to a press release issued by the Company that management and the Audit Committee of the Board of Directors concluded that a restatement of the consolidated financial statements included in the Company's Form 10-Q for the quarter ended February 26, 2005 was necessary.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WINNEBAGO INDUSTRIES, INC.

(Registrant)

Date July 7, 2005

/s/ Bruce D. Hertzke

Bruce D. Hertzke
Chairman of the Board and Chief Executive Officer
(Principal Executive Officer)

Date July 7, 2005

/s/ Edwin F. Barker

Edwin F. Barker
President and Chief Financial Officer
(Principal Financial Officer)

Exhibit Index

15. Letter regarding Unaudited Interim Financial Information.

- 31.1 Certification by the Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 dated July 7, 2005.
- 31.2 Certification by the Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 dated July 7, 2005.
- 32.1 Certification by the Chief Executive Officer pursuant to Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 dated July 7, 2005.
- 32.2 Certification by the Chief Financial Officer pursuant to Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 dated July 7, 2005.

Exhibit 15

Winnebago Industries, Inc.
Forest City, Iowa

We have made a review, in accordance with the standards of the Public Company Accounting Oversight Board (United States), of the unaudited interim financial information of Winnebago Industries, Inc. and subsidiaries for the periods ended May 28, 2005, and May 29, 2004, as indicated in our report dated July 7, 2005 ; because we did not perform an audit, we expressed no opinion on that information.

We are aware that our report referred to above, which is included in your Quarterly Report on Form 10-Q for the quarter ended May 28, 2005, is incorporated by reference in Registration Statements No. 2-40316, No. 2-82109, No. 33-21757, No. 33-59930, No. 333-31595, and No. 333-113246 on Form S-8.

We also are aware that the aforementioned report, pursuant to Rule 436(c) under the Securities Act of 1933, is not considered a part of the Registration Statement prepared or certified by an accountant or a report prepared or certified by an accountant within the meaning of Sections 7 and 11 of that Act.

/s/ Deloitte & Touche LLP

Minneapolis, Minnesota
July 7, 2005

Exhibit 31.1

**CERTIFICATION BY CHIEF EXECUTIVE OFFICER
PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 302
OF THE SARBANES-OXLEY ACT OF 2002**

I, Bruce D. Hertzke, Chief Executive Officer of Winnebago Industries, Inc., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Winnebago Industries, Inc. (the "Registrant");
2. Based on my knowledge, this Quarterly Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Quarterly Report;
3. Based on my knowledge, the financial statements, and other financial information included in this Quarterly Report, fairly present in all material respects the financial condition, results of operations, and cash flows of the Registrant as of, and for, the periods presented in this Quarterly Report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Quarterly Report is being prepared;
 - b) evaluated the effectiveness of the Registrant's disclosure controls and procedures and, based on such evaluation, presented in this Quarterly Report our conclusions about the effectiveness of the disclosure controls and procedures, as of end of the period covered by this Quarterly Report; and
 - c) disclosed in this Quarterly Report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's Board of Directors:
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: July 7, 2005

By: /s/ Bruce D. Hertzke

Bruce D. Hertzke
Chief Executive Officer

Exhibit 31.2

**CERTIFICATION BY CHIEF FINANCIAL OFFICER
PURSUANT TO 18 U.S.C. SECTION 1350,
AS ADOPTED PURSUANT TO SECTION 302
OF THE SARBANES-OXLEY ACT OF 2002**

I, Edwin F. Barker, Chief Financial Officer of Winnebago Industries, Inc., certify that:

1. I have reviewed this Quarterly Report on Form 10-Q of Winnebago Industries, Inc. ("the Registrant");
2. Based on my knowledge, this Quarterly Report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this Quarterly Report;
3. Based on my knowledge, the financial statements, and other financial information included in this Quarterly Report, fairly present in all material respects the financial condition, results of operations, and cash flows of the Registrant as of, and for, the periods presented in this Quarterly Report;
4. The Registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) for the Registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision to ensure that material information relating to the Registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this Quarterly Report is being prepared;
 - b) evaluated the effectiveness of the Registrant's disclosure controls and procedures and, based on such evaluation, presented in this Quarterly Report our conclusions about the effectiveness of the disclosure controls and procedures, as of end of the period covered by this Quarterly Report; and
 - c) disclosed in this Quarterly Report any change in the Registrant's internal control over financial reporting that occurred during the Registrant's most recent fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Registrant's internal control over financial reporting; and
5. The Registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the Registrant's auditors and the audit committee of Registrant's Board of Directors:
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the Registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the Registrant's internal control over financial reporting.

Date: July 7, 2005

By: /s/ Edwin F. Barker

Edwin F. Barker
Chief Financial Officer

Exhibit 32.1

**CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
(18 U.S.C. SECTION 1350)**

Bruce D. Hertzke, Chief Executive Officer, certifies that pursuant to 18 U.S.C. §1350 as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that:

- (a) This Quarterly Report on Form 10-Q (“periodic report”) of Winnebago Industries, Inc. (the “issuer”), for the quarter ended May 28, 2005 as filed with the Securities and Exchange Commission on the date of this certificate, which this statement accompanies, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and
- (b) the information contained in this periodic report fairly represents, in all material respects, the financial condition and results of operations of the issuer.

Date: July 7, 2005

By: /s/ Bruce D. Hertzke

Bruce D. Hertzke
Chief Executive Officer

Exhibit 32.2

**CERTIFICATION PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002
(18 U.S.C. SECTION 1350)**

Edwin F. Barker, Chief Financial Officer, certifies that pursuant to 18 U.S.C. §1350 as adopted pursuant to §906 of the Sarbanes-Oxley Act of 2002, that:

- (a) This Quarterly Report on Form 10-Q (“periodic report”) of Winnebago Industries, Inc. (the “issuer”), for the quarter ended May 28, 2005 as filed with the Securities and Exchange Commission on the date of this certificate, which this statement accompanies, fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934, and
- (b) the information contained in this periodic report fairly represents, in all material respects, the financial condition and results of operations of the issuer.

Date: July 7, 2005

By: /s/ Edwin F. Barker

Edwin F. Barker
Chief Financial Officer
