## SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

#### FORM 10-0

(Mark One)

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended February 28, 1998

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_

Commission file number 1-6403

WINNEBAGO INDUSTRIES, INC. (Exact name of registrant as specified in its charter)

(State or other jurisdiction of incorporation or organization)

42-0803978 (I.R.S. Employer Identification No.)

P. O. Box 152, Forest City, Iowa (Address of principal executive offices)

50436 (Zip Code)

Registrant's telephone number, including area code: (515) 582-3535

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No \_\_\_\_.

There were 23,608,958 shares of \$.50 par value common stock outstanding on April 9, 1998.

#### WINNEBAGO INDUSTRIES, INC. AND SUBSIDIARIES

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### Part I Financial Information

# WINNEBAGO INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

Dollars in thousands

ASSETS	FEBRUARY 28, 1998	1997
	(Unaudited)	
CURRENT ASSETS		
Cash and cash equivalents	\$ 43.369	\$ 32,130
Receivables, less allowance for doubtful	4 10,000	+ 02/200
accounts (\$1,305 and \$1,429, respectively)	26,604	31,322
Dealer financing receivables less allowance		
for doubtful accounts (\$179 and \$155, respectively)	16,831	13,336
Inventories	53,531	53,584
Prepaid expenses	8,675	5,872
Deferred income taxes	4,917	4,917
	150.005	1.41.1.61
Total current assets	153 <b>,</b> 927	141,161
PROPERTY AND EQUIPMENT, at cost		
Land	1,163	1,167
Buildings	38,568	42,455
Machinery and equipment	67,041	66,142
Transportation equipment	5,099	5,004
	111,871	114,768
Less accumulated depreciation	79 <b>,</b> 522	81 <b>,</b> 175
	20. 240	22 502
Total property and equipment, net	32,349 	33 <b>,</b> 593
LONG-TERM NOTES RECEIVABLE, less allowances		
(\$1,485 and \$1,465, respectively)	5,842	5,692
INVESTMENT IN LIFE INSURANCE AND OTHER LONG-TERM INVESTMENTS	20 432	17,641
OTHER BONG TERM INVESTMENTS		
DEFERRED INCOME TAXES, NET	14,900	14,900
OTHER ASSETS	487	488
TOTAL ASSETS	\$227,937	\$213,475
	======	======

See Unaudited Condensed Notes to Consolidated Financial Statements

# WINNEBAGO INDUSTRIES, INC. AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

Dollars in thousands

LIABILITIES AND STOCKHOLDERS' EQUITY	FEBRUARY 28, 1998	AUGUST 30, 1997
	(Unaudited)	
CURRENT LIABILITIES Current maturities of long-term debt Accounts payable, trade Income tax payable Accrued expenses:	\$ 23,997 16,343	\$ 695 20,471 
Insurance Product warranties Vacation liability Promotional Other	3,178 4,135 3,271 3,882 9,508	2,687 3,329 3,012 2,508 8,524
Total current liabilities	64,314	41,226
POSTRETIREMENT HEALTH CARE AND DEFERRED COMPENSATION BENEFITS	49,981 	48,367
STOCKHOLDERS' EQUITY Capital stock, common, par value \$.50; authorized 60,000,000 shares Additional paid-in capital Reinvested earnings	12,930 23,034 99,319	12,927 23,109 92,179
Less treasury stock, at cost	135,283 21,641	
Total stockholders' equity	113,642	123,882
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$227 <b>,</b> 937	\$213 <b>,</b> 475

See Unaudited Condensed Notes to Consolidated Financial Statements

# WINNEBAGO INDUSTRIES, INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED STATEMENTS OF OPERATIONS

### IN THOUSANDS EXCEPT PER SHARE DATA

	THIRTEEN WEEKS ENDED		WEEKS ENI	TWENTY-SIX WEEKS ENDED	
	February 28, 1998	March 1, 1997	February 28, 1998	March 1, 1997	
Net revenues Cost of goods sold	\$ 118,709 104,354	\$ 105,702 95,503	\$ 244,605 211,827	\$ 219,594 194,316	
Gross profit	14,355	10,199	32 <b>,</b> 778	25 <b>,</b> 278	
Operating expenses:     Selling and delivery     General and administrative  Total operating expenses	4,190 4,446  8,636	6,663 6,866  13,529	9,919 9,712  19,631	13,001 11,751  24,752	
Operating income (loss)	5,719	(3,330)	13,147	526	
Financial income	771	745	1,384	1,114	
Pre-tax income (loss) from continuing operations	6,490	(2,585)	14,531	1,640	
Provision for taxes	2,140	1,089	4,843	2,608	
Income (loss) from continuing operations	4,350	(3,674)	9,688	(968)	
Discontinued operations: Gain from sale of discontinued Cycle-Sat subsidiary (includes a loss on operations of \$160 net of applicable income tax credits of \$123 and a gain on disposal of \$16,632 net of income taxes of \$13,462)				16,472 	
Net income (loss)	\$ 4,350 ======	\$ (3,674) ======	\$ 9,688 ======	\$ 15,504 ======	
<pre>Earnings (loss) per share - basic (Note 7):    Income (loss) from continuing operations    Net income (loss)</pre>	\$ .18 .18	\$ (.15) \$ (.15)	\$ .39 \$ .39	\$ (.04) \$ .61	
<pre>Earnings (loss) per share - assuming dilution (Note 7):    Income (loss) from continuing operations    Net income (loss)</pre>	.18	\$ (.15) \$ (.15)	\$ .39 \$ .39	\$ (.04) \$ .61	

See Unaudited Condensed Notes to Consolidated Financial Statements.

# WINNEBAGO INDUSTRIES, INC. AND SUBSIDIARIES UNAUDITED CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS

Dollars in thousands Increase (decrease) in cash and cash equivalents	TWENTY-SIX WEE	
	February 28, 1998	
Cash flows from operating activities:		
Net income Adjustments to reconcile net income	\$ 9,688	\$ 15,504
to net cash from operating activities:		
Pre-tax gain on sale of Cycle-Sat subsidiary		(29,811)
Depreciation and amortization	2,754	3,826
Realized and unrealized gains on investments, net		(137)
Proceeds from sale of trading securities		4,453
Other	529	1,616
Change in assets and liabilities:  Decrease (increase) in accounts receivable	1,956	(7,533)
Decrease in inventories	53	15,354
Increase in accounts payable and accrued expenses	23,783	4,950
Increase in postretirement benefits	1,554	694
Other		(2,194)
Net cash provided by operating activities	40,317	6,722
Cash flows provided (used) by investing activities: Gross proceeds from the sale of Cycle-Sat subsidiary Payments to minority shareholder from sale of Cycle-Sat Purchases of property and equipment Investments in dealer receivables Collections of dealer receivables Other	 (2,086) (25,939) 22,420 (2,850)	55,883 (7,160) (2,039) (21,695) 20,078 (440)
Net cash (used) provided by investing activities	(8,455)	44,627
Cash flows used by financing activities and capital transactions: Payments for purchase of common stock Payment of long-term debt of discontinued operations Payments of long-term debt and capital leases Payment of cash dividends Other	(17,600)  (695) (2,548) 220	(13,220) (1,908) (2,542) 434
Net cash used by financing activities and	(20 622)	(17 226)
capital transactions	(20,623)	(17,236)
Net increase in cash and cash equivalents	11,239	34,113
Cash and cash equivalents - beginning of period	32,130	797
Cash and cash equivalents - end of period	\$ 43,369 ======	\$ 34,910 ======

See Unaudited Condensed Notes to Consolidated Financial Statements.

## WINNEBAGO INDUSTRIES, INC. AND SUBSIDIARIES UNAUDITED CONDENSED NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

- 1. In the opinion of management, the accompanying unaudited consolidated condensed financial statements contain all adjustments, consisting of normal recurring accruals, necessary to present fairly the consolidated financial position as of February 28, 1998, the consolidated results of operations for the 26 and 13 weeks ended February 28, 1998 and March 1, 1997, and the consolidated cash flows for the 26 weeks ended February 28, 1998 and March 1, 1997. The results of operations for the 26 weeks ended February 28, 1998, are not necessarily indicative of the results to be expected for the full year.
- 2. Inventories are valued at the lower of cost or market, with cost being determined under the last-in, first-out (LIFO) method and market defined as net realizable value.

Inventories are composed of the following (dollars in thousands):

	February 28, 1998	August 30, 1997
Finished goods	\$ 26,546 14,268 30,833	\$ 27,577 13,842 29,907
LIFO reserve	71,647 (18,116)	71,326 (17,742)
	\$ 53,531	\$ 53,584
	=======	=======

- 3. Since March 1992, the Company has had a financing and security agreement with NationsCredit Corporation (NationsCredit). Terms of the agreement limit borrowings to the lesser of \$30,000,000 or 75 percent of eligible inventory (fully manufactured recreation vehicles and motor home chassis and related components). Borrowings are secured by the Company's receivables and inventory. Borrowings under the agreement bear interest at the prime rate, as defined in the agreement, plus 50basis points. The line of credit is available and continues during successive one-year periods unless either party provides at least 90-days' notice prior to the end of the one-year period to the other party that they wish to terminate the line of credit. The agreement also contains certain restrictive covenants including maintenance of minimum net worth, working capital and current ratio. As of February 28, 1998, the Company was in compliance with these covenants. There were no outstanding borrowings under the line of credit at February 28, 1998 or August 30, 1997.
- 4. It is customary practice for companies in the recreation vehicle industry to enter into repurchase agreements with lending institutions which have provided wholesale floor plan financing to dealers. The Company's agreements provide for the repurchase of its products from the financing institution in the event of repossession upon a dealer's default. The Company was contingently liable for approximately \$155,824,000 and \$115,637,000 under repurchase agreements with lending institutions as of February 28, 1998 and August 30, 1997, respectively. Included in these contingent liabilities as of February 28, 1998 and August 30, 1997 are approximately \$25,133,000 and \$24,868,000, respectively, of certain dealer receivables subject to recourse agreements with NationsCredit and Green Tree Financial Corporation.
- 5. For the periods indicated, the Company paid cash for the following (dollars in thousands):

Interest Income taxes

#### TWENTY-SIX WEEKS ENDED

F	ebruary 1998	28,		ch 1, 1997
:	\$ 23	36	\$	355
	2,12	20	1	LO <b>,</b> 175

- 6. On December 29, 1997, the Company repurchased 1,920,600 shares of Common Stock from the Estate of John K. Hanson. The shares were repurchased for an aggregate purchase price of \$17,000,000 (\$8.85125 per share).
- 7. Effective December 15, 1997, the Company adopted Statement of Financial Accounting Standards No. 128, "EARNINGS PER SHARE" (SFAS No. 128). Earnings per share amounts presented for the 13 and 26 weeks ended March 1, 1997 have been restated for the adoption of SFAS No. 128. The following table reflects the calculation of basic and diluted earnings per share.

		WEEKS	TWENTY-SIX	
IN THOUSANDS EXCEPT PER SHARE DATA	FEBRUARY 28, 1998	MARCH 1,	FEBRUARY 28, 1998	MARCH 1,
EARNINGS (LOSS) PER SHARE - BASIC Income (loss) from continuing operations	\$ 4,350	\$ (3,674)	\$ 9,688	\$ (968)
Weighted average shares outstanding	24,179	25,431		25,405
Net income (loss) per share - basic	\$ .18	\$ (.15)		\$ (.04)
EARNINGS (LOSS) PER SHARE - ASSUMING DILUTION Income (loss) from continuing operations	\$ 4,350		\$ 9,688	
Weighted average shares outstanding Dilutive impact of options outstanding	24,179 187	25,431	24,830 159	25,405 
Weighted average shares & potential dilutive shares outstanding	24,366	25,431 	24,989	25 <b>,</b> 405
<pre>Income (loss) per share from continuing   operations - assuming dilution</pre>	\$ .18 	\$ (.15)	\$ .39	\$ (.04)

Options to purchase 10,000 shares of common stock at a price of \$10.00 per share were outstanding during the 13 weeks ended February 28, 1998 but were not included in the computation of diluted earnings per share because the options' exercise price was greater than the average market price of the common shares. Options to purchase 381,000 shares of common stock at a range of \$4.31 to \$7.19 were outstanding during the 13 weeks ended March 1, 1997 but were not included in the computation of diluted earnings per share because of the anti-dilutive impact on the loss per share.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

#### RESULTS OF OPERATIONS

Thirteen Weeks Ended February 28, 1998 compared to Thirteen Weeks Ended March 1, 1997

Net revenues for the 13 weeks ended February 28, 1998 were \$118,709,000, an increase of \$13,007,000, or 12.3 percent from the 13 week period ended March 1, 1997. Motor home shipments (Class A and C) were 2,009 units, an increase of 181 units, or 9.9 percent, during the second quarter of fiscal 1998 compared to the second quarter of fiscal 1997. Industry demand for motorized recreation vehicles remained strong during the 13 weeks ended February 28, 1998 and the Company's 1998 products continue to be received well by dealers and retail customers. Orders for the Company's motor homes continue to run considerably ahead of last year.

Gross profit, as a percent of net revenues, was 12.1 percent for the 13 weeks ended February 28, 1998 compared to 9.6 percent for the 13 weeks ended March 1, 1997. The increase in gross profit percentage during the 13 weeks ended February 28, 1998 was due primarily to increased production and sales of motor homes. During the 13 weeks ended March 1, 1997, the Company incurred significant discounts granted to encourage motor home sales and a reduction in valuations of finished goods and parts inventories at the Company's former subsidiary, Winnebago Industries Europe GmbH (WIE).

Selling and delivery expenses were \$4,190,000 or 3.5 percent of net revenues during the second quarter of fiscal 1998 compared to \$6,663,000 or 6.3 percent of net revenues during the second quarter of fiscal 1997. The decreases in dollars and percentage can be attributed primarily to significant decreases in promotional programs during the second quarter of fiscal 1998 when compared to the second quarter of fiscal 1997. The Company's sale of WIE, during fiscal 1997, also contributed to the reduction in dollars when comparing the two periods. Increased sales volume, during the second quarter of fiscal 1998, also contributed to the decrease in percentage.

General and administrative expenses decreased by \$2,420,000 to \$4,446,000 comparing the 13 weeks ended February 28, 1998 to the 13 weeks ended March 1, 1997 and decreased as a percentage of net revenues to 3.7 percent from 6.5 percent. The Company's sale of WIE, during fiscal 1997, was the primary factor contributing to the decreases in dollars and percentage. Increased sales volume, during the second quarter of fiscal 1998, also contributed to the decrease in percentage.

The Company had net financial income of \$771,000 for the second quarter of fiscal 1998 compared to net financial income of \$745,000 for the comparable quarter of fiscal 1997. During the 13 weeks ended February 28, 1998, the Company recorded \$711,000 of interest income and gains of \$60,000 in foreign currency transactions. During the 13 weeks ended March 1, 1997, the Company recorded \$636,000 of interest income, gains of \$93,000 in foreign currency transactions and \$16,000 of realized and unrealized gains in its trading securities portfolio.

For the 13 weeks ended February 28, 1998, the Company had income before taxes of \$6,490,000 and a provision for taxes of \$2,140,000 resulting in net income of \$4,350,000 or \$.18 per share. For the 13 weeks ended March 1, 1997, the Company had pre-tax income from operations (other than WIE) of \$3,115,000 and a pre-tax loss from WIE of \$5,700,000, due to the sale in fiscal 1997. The \$5,700,000 pre-tax loss of WIE was considered an operating loss of a foreign subsidiary that does not qualify for a tax deduction, therefore, the Company was required to record a provision for taxes of \$1,089,000 resulting in a consolidated net loss of \$3,674,000 or \$.15 per share for the 13 weeks ended March 1, 1997.

Twenty-Six Weeks Ended February 28, 1998 Compared to Twenty-Six Weeks Ended March 1, 1997

Net revenues for the 26 weeks ended February 28, 1998 were \$244,605,000, an increase of \$25,011,000, or 11.4 percent from the 26 week period ended March 1, 1997. Motor home shipments (Class A and C) were 4,071 units, an increase of 285 units, or 7.5 percent, during the 26 weeks ended February 28, 1998 when compared to the 26 weeks ended March 1, 1997. Industry demand for motorized recreation vehicles remained strong during the 26 weeks ended February 28, 1998 and the Company's 1998 products continue to be received well by dealers and retail customers.

Gross profit, as a percent of net revenues, was 13.4 percent for the 26 weeks ended February 28, 1998 compared to 11.5 percent for the 26 weeks ended March 1, 1997. The increase in gross profit percentage during the 26 weeks ended February 28, 1998 was due primarily to increased production and sales of motor homes. During the 26 weeks ended March 1, 1997, the Company incurred significant discounts granted to encourage motor home sales and a reduction in valuations of finished goods and parts inventories at WIE.

Selling and delivery expenses were \$9,919,000 or 4.1 percent of net revenues during the first half of fiscal 1998 compared to \$13,001,000 or 5.9 percent of net revenues during the first half of fiscal 1997. The decreases in dollars and percentage can be attributed primarily to significant decreases in promotional programs during the first half of fiscal 1998 when compared to the first half of fiscal 1997. The Company's sale of WIE, also contributed to the decreases when comparing the two periods. Increased sales volume, during the first half of fiscal 1998, also contributed to the decrease in percentage.

General and administrative expenses decreased by \$2,039,000 to \$9,712,000 comparing the first half of fiscal 1998 to the first half of fiscal 1997 and decreased as a percentage of net revenues to 4.0 percent from 5.4 percent. The Company's sale of WIE, during fiscal 1997, was the primary factor contributing to the decreases in dollars and percentage. Partially offsetting this decrease was an increase in the Company's product liability costs, during the first half of fiscal 1998. Increased sales volume, during the first half of fiscal 1998, also contributed to the decrease in percentage.

The Company had net financial income of \$1,384,000 for the first half of fiscal 1998 compared to net financial income of \$1,114,000 for the comparable period of fiscal 1997. During the first half of fiscal 1998, the Company recorded \$1,371,000 of interest income and gains of \$13,000 in foreign currency transactions. During the first half of fiscal 1997, the Company recorded \$945,000 of interest income, gains of \$32,000 in foreign currency transactions and \$137,000 of realized and unrealized gains in its trading securities portfolio.

For the 26 weeks ended February 28, 1998, the Company had pre-tax income from continuing operations of \$14,531,000 and a provision for taxes of \$4,843,000 resulting in income from continuing operations of \$9,688,000 or \$.39 per share. For the 26 weeks ended March 1, 1997, the Company had pre-tax income from continuing operations of \$7,440,000 and a pre-tax loss from WIE of \$5,800,000 due to the sale in fiscal 1997. The \$5,800,000 pre-tax loss of WIE was considered an operating loss of a foreign subsidiary that does not qualify for a tax deduction, therefore, the Company was required to record a provision for taxes of \$2,608,000 resulting in a loss from continuing operations of \$968,000 or \$.04 per share for the 26 weeks ended March 1, 1997.

For the 26 weeks ended March 1, 1997, the Company recorded a gain from the sale of the discontinued Cycle-Sat subsidiary of \$16,472,000\$ (net of income taxes of \$13,339,000), or \$.65 per share.

During the 26 weeks ended February 28, 1998, the Company had net income of \$9,688,000, or \$.39 per share, compared to \$15,504,000, or \$.61 per share for the 26 weeks ended March 1, 1997.

#### LIOUIDITY AND FINANCIAL CONDITION

The Company meets its working capital and capital equipment requirements and cash requirements of subsidiaries with funds generated internally and borrowings under agreements with financial institutions.

At February 28, 1998, working capital was \$89,613,000, a decrease of \$10,322,000 from the amount at August 30, 1997. The Company's principal use of cash during the 26 weeks ended February 28, 1998 was \$17,600,000 for the purchase of shares of the Company's Common Stock. The Company's principal sources and uses of cash during the 26 weeks ended February 28, 1998 are set forth in the unaudited consolidated condensed statement of cash flows for that period.

Principal known demands at February 28, 1998 on the Company's liquid assets for the remainder of fiscal 1998 include approximately \$2,500,000 of capital expenditures (primarily equipment replacement) and \$2,300,000 of cash dividends declared by the Board of Directors on March 19, 1998 (payable on July 6, 1998 to shareholders of record as of June 5, 1998). On December 29, 1997, the Company's Board of Directors authorized the repurchase of outstanding shares of the Company's Common Stock. As of February 28, 1998, approximately \$18,900,000 remained under this authorization and may be used by the Company from time to time to repurchase additional shares.

Management currently expects its cash on hand, funds from operations and borrowings available under existing credit facilities to be sufficient to cover both short-term and long-term operating requirements.

#### RECENTLY ADOPTED ACCOUNTING STANDARDS

Statement of Financial Accounting Standards ("SFAS") No. 128, "Earnings Per Share," was issued in February, 1997 and adopted by the Company in the second quarter of fiscal 1998. The adoption of SFAS No. 128 did not have a significant impact on the calculation of earnings per share.

#### FORWARD LOOKING INFORMATION

Except for the historical information contained herein, certain of the matters discussed in this report are "forward looking statements" as defined in the Private Securities Litigation Reform Act of 1995, which involve risks and uncertainties, including, but not limited to demand from customers, effects of competition, the general state of the economy, interest rates, consumer confidence, changes in the product or customer mix or revenues and in the level of operating expenses and other factors which may be disclosed throughout this Form 10-Q. Any forecasts and projections in this report are "forward-looking statements," and are based on management's current expectations of the Company's near-term results, based on current information available pertaining to the Company, including the aforementioned risk factors. Actual results could differ materially.

#### MILLENNIUM CHANGE

The Company has conducted a comprehensive review of its computer systems to identify the systems that could be affected by the "Year 2000" issue and began an implementation plan in September, 1996 to resolve this issue. It is anticipated that all reprogramming efforts will be completed by end of fiscal 1998. The remainder of calendar year 1998 is planned to be used for testing. The Company's Purchasing and Information Systems areas have prepared a survey of its active vendors requesting the status of their "Year 2000" initiatives. The Company plans on a follow-up to this survey before the end of the 1998 fiscal year to monitor their status.

The Company presently estimates that the planned modifications to existing systems, the "Year 2000" compliance issue will cost approximately \$200,000.

#### Item 4 Submission of Matters to a Vote of Security Holders

- (a) The annual meeting of shareholders was held December 17, 1997.
- (b) The breakdown of votes for the election of ten directors was as follows\*:

	VOTES CAST FOR	AUTHORITY WITHHELD
Gerald E. Boman	20,383,904	890,217
Jerry N. Currie	20,693,456	580,665
Fred G. Dohrmann	20,319,159	954,962
John V. Hanson	20,375,945	898,176
Bruce D. Hertzke	20,370,867	903,254
Gerald C. Kitch	20,692,656	581,465
Richard C. Scott	20,670,563	603,558
Joseph M. Shuster	20,692,206	581,915
Frederick M. Zimmerman	20,689,807	584,314
Francis L. Zrostlik	20,689,042	585 <b>,</b> 079

<sup>\*</sup> There were no broker non-votes.

(c) At the annual meeting of shareholders, the Winnebago Industries, Inc. 1997 Stock Option Plan was approved. Breakdown of votes was as follows:

For - 13,876,013; Against - 2,806,032; Abstained - 580,366, and Broker Non-Votes - 4,011,710.

### Item 6 Exhibits and Reports on Form 8-K

- (a) No exhibits are being filed as a part of this report.
- (b) The Company did not file any reports on Form 8-K during the period covered by this report.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

WINNEBAGO INDUSTRIES, INC.
----(Registrant)

Date April 9, 1998 /s/ Bruce D. Hertzke

\_\_\_\_\_\_

Bruce D. Hertzke Chairman of the Board and Chief

Executive Officer

Date April 9, 1998 /s/ Edwin F. Barker

Edwin F. Barker

Vice President - Chief Financial Officer

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6-MOS
          AUG-29-1998
              FEB-28-1998
                 43,369
0
                 44,919
1,484
53,531
                153,927
111,871
79,522
            227,937
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100,712
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118,709
104,354
104,354
    227,937
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6,490
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4,350
0
0
                      4,350
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